

## Keep your project moving with innovative financing solutions.

NFI Financial Solutions™ is a comprehensive financing service providing North American public and private operators the flexibility and support to procure vehicles, infrastructure, and batteries – ultimately supporting fleet deployment while making the transition to zero-emission more accessible.

## Benefits.

Designed to keep mobility projects moving, NFI Financial Solutions™ delivers fourfold benefits, including:



**Easy** application processes.



**Access** to competitive financing from top lenders.



**Purchase** support for any propulsion.



**Customized** financial solutions tailored to unique operational needs.

## Tax-exempt Lease Purchase (TELP)

TELPs are structured as tax-exempt, municipal leases with the title to the vehicle passing to Lessee. TELP's are net leases under which all costs, including insurance, maintenance and taxes, are paid by the Lessee for the term of the lease:

- ✓ Preserves capital dollars
- ✓ Normally does not create long-term debt for the lessee
- ✓ Enables improvement of cash flow
- ✓ Incorporates flexible structuring to meet budgetary needs
- ✓ Low rates resulting from tax-exempt basis
- ✓ Offers an alternative financing option without a voter approval/referendum
- ✓ Provides project financing (including soft costs)
- ✓ Spreads out the cost of an asset over the useful life of that asset or project

## What Can Financing Cover?

- ✓ New and pre-owned buses and coaches
- ✓ Infrastructure development including planning, design, equipment and installation of a turnkey infrastructure solution
- ✓ Heavy-duty batteries

## Financing Options

- ✓ Tax-exempt Lease Purchase (TELP)
- ✓ Fixed or floating rate loans
- ✓ TRAC (Terminal Rental Adjustment Clause) lease
- ✓ Operating lease
- ✓ Special payment structures such as seasonal, step-up, or step-down payments

**Ready to get started? Contact:**

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